



USDA BROILER MARKET NEWS REPORT

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NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices were unchanged in the West, unchanged to lower and too few to report elsewhere. Trade sentiment was steady in the West, steady to barely steady in the Midwest, and steady to weak in the East. Retail demand was disappointing to fair and shared equal interest with other protein items in the Northeast. Food service demand covered the full range, slow to good. Supplies were balanced with heavier weights more available in the West. In the parts structure, trading was best for wings with supplies close balanced to well cleared. The remaining items were adequate to fully sufficient with light movement. In production areas, live supplies were moderate. Weights were mixed, mostly desirable.

Preliminary report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob to first receivers at major market areas week of 07/19-07/24/99 (cents per lb)

US GRADE A (Including branded product)			COMPOSITE	
AREAS	MAJORITY	RANGE	WTD AVG	LOADS
Bos/New Eng	TFEWR	—		
Chicago	49.00-53.00	42.00-63.75	54.11	25
Cincinnati	TFEWR	—		
Cleveland	TFEWR	—		
Denver	65.50	—		
Detroit	TFEWR	—		
Los Angeles	66.00	—		
New York	53.00-56.00	—		
Philadelphia	TFEWR	—		
Pittsburgh	TFEWR	—		
St. Louis	TFEWR	—		
San Francisco	66.50	—		
Southeast Area FOB Dock Equivalent				
Mississippi	58.00-61.00	43.50-61.50	59.74	89
CORRECTION ON WEEK OF 7/12-7/17/99				
CHICAGO	52.00-55.00	44.00-64.00	54.63	28

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 61.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
681	50.00-63.00	60.65
Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:		
ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	163.00	2,880
BREASTS - WHOLE	81.00	638
THIGH MEAT - B/S	64.50	265
LEG QUARTERS	23.00	5,401
WINGS	50.00	1,673

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS OFFICES

Washington, DC	Voice	(202)720-6911	Grover T. Hunter
	Fax	(202)720-2403	(Chief)
Atlanta, GA	Voice	(404)562-5850	Johnny Freeman
	Fax	(404)562-5875	(Officer-In-Charge)
	Recorded	(404)562-5856	
Jackson, MS	Voice	(601)965-4662	Gary Brown
	Fax	(601)965-4661	(Officer-In-Charge)
Des Moines, IA	Voice	(515)284-4471	Mary L. Adkins
	Fax	(515)284-4468	(Officer-In-Charge)
	Recorded	(515)284-4545	
Bell, CA	Voice	(323)269-4154	Jim Derby
	Fax	(323)269-5926	(Officer-In-Charge)
	Recorded	(323)260-4676	

SOUTHERN REGION BROILER/FRYERS Trade sentiment was generally no better than steady. Demand was slow to fair with little or no optimism for next week's trading. Supplies were sufficient to fully adequate even at discounted levels. In the parts structure, trading was best for wings which were at times short, fair to moderate for bone-in breasts, and usually light for all other parts. Supplies were at least adequate. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

WESTERN REGION BROILER/FRYERS The market tone was steady. Preliminary majority prices unchanged from last Friday. Offerings generally adequate on light weights, sizes over 3 pounds plentiful and slow to clear. Sharp discounts common on WOGs over 3 pounds. Buying interest was only fair. Demand by restaurants was moderate overall, best by fast food; demand by stores fairly good where featured otherwise moderate at best. The market tone was firm on wings and steady on balance of parts.

MIDWEST REGION BROILER/FRYERS Preliminary majority prices for next week's deliveries were 2 to 3 cents lower into Chicago and TFEWR elsewhere from last Monday's final majority. Trade sentiment on whole fryers was barely steady, instances weak. Retail demand was light to fair at best with little buyer optimism for the weekend. Food service movement was mostly moderate. Floor stocks were adequate with sizes desirable. Parts trading was most active on wings and bone-in breasts with overall trading reported light. Supplies were fully adequate with wings adequate to short. Parts trade sentiment was fully steady on wings and about steady on balance.

NORTHEAST REGION BROILER/FRYERS Trucklot buying interest on ready to-cook whole broiler/fryers was irregular. Offerings were generally sufficient to cover immediate trade needs. Demand through retail and distributive channels varied, but was shared by all protein items. The market tone remained weak and unsettled. In the parts market, wings were generally the one item that drew most trade interest. The remaining items varied in dealer response with leg quarters often noted as difficult to place even at increasingly competitive price levels.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds increased slightly entering the weekend but generally lagged behind expectations. Seller offerings were at least adequate, although sizes varied from one plant to another. Live supplies were at least moderate; weights were in a range of light to heavy. Processing schedules were moderate to moderately heavy. Trade sentiment was about steady with most sellers closely awaiting the affects of extremely hot and humid weather forecasts through the weekend. In the parts complex, wings cleared well. Breast items were adequate to fully adequate. Legs, leg quarters and tenderloins were slow to clear.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A	
RANGE	53-77
WEIGHTED AVERAGE	60.08
NO. OF BOXES	8,107
CUMULATIVE	07/12/99-07/16/99 60.52
	07/13/98-07/17/98 70.44
NO. OF BOXES	07/12/99-07/16/99 35,904
	07/13/98-07/17/98 33,013

*6 of 8 plants reporting.

JUL 15, 1999

SOUTHERN STATES BROILER/FRYER PARTS

JUL 16, 1999

ITEM	POUNDS		MAJORITY	WTD
	(000)	RANGE		
BREAST - B/S	824	148.00-196.00	148-155	166.83
TENDERLOINS	152	140.00-200.00	-	179.54
BREAST - LINE RUN	99	74.00-75.00	74	74.08
FRONT HALVES	TOO FEW TO REPORT			
LEGS	92	29.00-39.00	29	30.30
LEG QUARTERS (BULK)	631	16.00-22.00	17-19	18.51
LEG QUARTERS (4/10)	1,184	19.00-25.00	20-22	21.44
WINGS (WHOLE)	184	44.00-49.50	48-49.5	47.97
WINGS (CUT)	377	57.00-68.00	57-63.5	60.99
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	68	62.00-72.00	-	70.38

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

TRADING FOR JUL 15, 1999 — F.O.B. DOCK.

TODAY'S**RANGE AVERAGE**

38.00 - 45.75 42.95

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

ITEM	POUNDS		MAJORITY	WTD	WEEKLY
	(000)	RANGE			
BREAST - B/S	864	147.00-196.00	147-155	165.93	4,176
TENDERLOINS	67	140.00-195.00	140	158.06	508
BREAST - LINE RUN	99	74.00-75.00	74	74.08	458
FRONT HALVES	TOO FEW TO REPORT				245
LEGS	92	28.00-39.00	28	29.43	395
LEG QUARTERS (BULK)	671	16.00-22.00	16-19	18.27	2,894
LEG QUARTERS (4/10)	1,444	19.00-25.00	20-22	21.32	6,595
WINGS (WHOLE)	184	44.00-49.50	48-49.5	47.97	1,085
WINGS (CUT)	582	57.00-68.00	57-66	61.90	2,361
DRUMSTICKS	TOO FEW TO REPORT				92
THIGHS	TOO FEW TO REPORT				63
B/S THIGHS	68	62.00-72.00	-	70.38	290

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

TRADING FOR JUL 16, 1999— F.O.B. DOCK.

TODAY'S**RANGE AVERAGE 5-DAY**

38.00 - 45.50 42.64 44.18

NORTHEAST BROILER/FRYER PARTS

Trucklot buying interest was irregular and usually reported as a bit light for a Friday. Offerings were generally adequate with leg quarters the hardest item to place and wings the easiest. Retail and distributive movement continued to be shared by a variety of proteins with no one really predominant. The market tone was strongest on wings, about steady on the balance with leg quarters under the most pressure.

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

JUL 15, 1999

CURRENT NEG**WTD**

ITEM	TRADING*	AVG**	VOL/LBS
BREAST - B/S	145-155	158.44	364,120
TENDERLOINS	-	139.56	36,440
BREAST - WITH RIBS	67-68	78.25	148,360
BREAST - LINE RUN	67	71.97	133,920
LEGS	30-31	34.62	164,440
LEG QUARTERS (BULK)	18-19	20.99	319,618
DRUMSTICKS	30-31	33.71	83,580
THIGHS	17-18	30.30	46,040
B/S THIGHS	70-71	71.43	28,160
WINGS (WHOLE)	51-52	58.07	184,480
BACKS AND NECKS (STRIPPED)	10-12	12.14	17,560
LIVERS (5 POUND TUBS)	15-20	24.59	16,600
GIZZARDS (HEARTS)	35-40	36.32	81,880

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). * TODAY'S NEG. SALES AS OF 11:30 A.M.

** WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M. ***TWO DAYS VOLUME

JUL 16, 1999

CURRENT NEG**WTD****WTD**

ITEM	TRADING*	AVG**	VOL/LBS	AVG	VOL/LBS
BREAST - B/S	145-155	154.27	579,360	157.00	2,128,520
TENDERLOINS	-	138.70	47,960	139.70	232,720
BREAST - WITH RIBS	70-71	75.84	214,040	77.28	914,440
BREAST - LINE RUN	70	72.27	193,800	71.02	698,200
LEGS	29-30	34.15	143,360	34.62	908,120
LEG QUARTERS (BULK)	18-19	20.63	336,298	21.38	1,710,140
DRUMSTICKS	30-31	33.44	85,390	33.74	406,380
THIGHS	17-18	29.84	50,240	28.82	293,680
B/S THIGHS	70-71	71.03	36,560	71.74	140,910
WINGS (WHOLE)	52-53	59.08	192,360	56.85	862,680
BACKS AND NECKS (STRIPPED)	10-12	12.04	16,440	12.13	93,880
LIVERS (5 POUND TUBS)	15-20	23.96	20,600	24.69	92,175
GIZZARDS (HEARTS)	35-40	39.71	36,640	38.32	220,360

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATED		ACTUAL		AVG WTS		AVG WTS	
	07/16	07/15	07/14	07/13	07/14	07/13	07/09	07/07
ALA	3,957	3,877	3,753	3,762	5.10	5.09	4,688	5.02
ARK	5,781	5,215	5,088	4,990	4.91	4.87	6,962	5.06
DELMARVA	2,395	2,435	2,453	2,419	5.08	5.08	2,852	4.93
KY-LA-TN	2,109	1,811	1,761	1,743	4.47	4.48	1,863	4.47
MISS	2,863	2,812	2,786	2,766	5.02	5.03	3,076	5.04
NC	2,778	2,604	2,578	2,523	5.69	5.69	2,443	5.48
TEXAS	2,226	2,049	2,071	2,068	4.75	4.85	2,235	4.67
TOTAL	22,109	20,803	20,490	20,271	5.02	5.02	24,119	4.99
MON-FRI	104,489(A)						88,864(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 16-Jul and 17-Jul-99 is estimated to be 33,078,000 down 8.61 percent from a week ago and up 5.9 percent from a year ago.

(Last week 36,193,000; last year 31,244,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 17-Jul-99 is estimated to be 155,339,000 head up 14.1

percent from a week ago, and up 6.6 percent from a year ago

(Last week 136,199,000 Last year 145,775,000)

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY
DELIVERED TO RETAILERS**

	RANGE
FRESH FRYERS	82-84
ROASTERS 4# & UP	82-90
HENS UNDER 5#	
HENS OVER 5#	83-91
DUCKS	135
RABBITS-WHOLE	359
RABBITS-CUT UP	376

SAN FRANCISCO PROCESSED POULTRY**DELIVERED TO RESTAURANTS AND INSTITUTIONS**

FRESH FRYERS	ICE PACK	92-98
	DRY PACK	108
ROASTERS 4# & UP	DRY PACK	118
	ICE PACK	104-110
HENS OVER 5#	DRY PACK	98
	ICE PACK	92
DUCKS		149-166

YOUNG CHICKENS SLAUGHTERED Under federal inspection, classified by live weight, week ending July 03, 1999 (Preliminary),

(A) Fast food/ (B) Retail (C) Deboning
Food service
4.20 Lbs & down 4.21-5.25 Lbs 5.26 Lbs & Up

	THOUSANDS		
Head	33,393	36,120	44,053
Avg Weight	3.81	4.75	5.92
% of total /1	29%	32%	39%
COMPARISONS			
Last week	32,226	29,689	47,887
Avg Weight	3.87	4.74	6.05
% of total /1	29%	27%	44%
Same week, yr ago /2	32,083	46,869	15,948
Avg Weight	3.74	4.76	6.11
% of total /1	34%	49%	17%
To date/1999	846,445	730,796	1,146,227
To date/1998	883,800	911,179	792,432

/1 May not total to 100% due to rounding.

/2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION

WEEK ENDING 10-Jul-99 (PRELIMINARY)

	YOUNG CHICKENS	LIGHT HENS	HEAVY HENS	TOTAL HENS	DUCKS
	THOUSANDS				
HEAD	136,199(A)	1,797	1,385	3,182	378
AVGWT	4.94	3.37	7.83	5.31	6.25
LAST WEEK	160,052	2,244	1,513	3,757	518
YR AGO	145,101	2,353	1,273	3,626	445
AVGWT	4.77	3.38	7.90	4.97	6.60
TO-DATE/1999	4,076,328	58,651	36,800	95,451	11,960
TO-DATE/1998	3,925,555	57,056	34,195	91,251	12,051

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 154.6 million head. Estimated U.S. slaughter for this period 137.9 million head or 16.7 million head less than or 89 percent of estimated fryers available.

EAST PETERSBURG POULTRY-- DATE OF AUCTION JULY 13, 1999
PRICES PAID PER POUND, EXCEPT AS NOTED

	RANGE	RANGE
Banty Hens	2.50 - 4.25ea.	Pekin Ducks .60 - .82
Banty Roosters	3.75 - 7.00ea.	Pigeons 2.00 - 2.50ea.
Bunnies	.25 - 2.50ea.	Pullets 4-6 .60 - .84
Chukars	2.25 - 3.50ea.	Rabbits 4-6 .30 - .74
Crossbred Fowl 5-9	.60 - .94	Rabbits 7-11 .40 - .82
Crossbred Roosters 4-6	.50 - 1.10	Red Fowl 4-4.5 .20 - .48
Crossbred Roosters 7-11	.50 - .94	Red Fowl 5-6 .60 - .82
Doves	3.00 - 6.00ea.	Silgies 1.35 - 2.25ea.
Goats	40.00 - 48.00ea.	White Pigeons 3.50 - 4.75ea.
Guinea Fowl	1.40 - 3.00	
Guinea Pigs	2.50 - 6.00ea.	
Kid Goats	15.00 - 45.00ea.	
Leghorn Hens	.30 - .44	
Leghorn Roosters	.80 - .98	
Muscovy Ducks - Drakes	.92 - 1.04	
Muscovy Ducks - Hens	1.16 - 1.34	

Total Coops Sold 768

EASTERN REGION MISCELLANEOUS POULTRY

FOR CURRENT DELIVERY FED-STATE FOR WEEK OF 12-JUL-99
DUCKLINGS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND	134	139-140
MIDWEST	117-119	118-120

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	65-66	
VACUUM PACKED (6-9 PER BOX)	68-83	68-73

SQUABS: NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-69.66
14 OZ.	66.96-76.14
16 OZ.	73.44-83.43

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT,WV

CENTRAL REGION DUCKLINGS Prices unchanged. Market tone was steady. Demand was mostly fair to slightly good. Sizes were desirable to heavy. Prices paid to first receivers for 10-18 oz boneless breast at \$4.65-5.25, legs at \$2.80-2.95, bone in legs at \$1.15-1.70, leg quarters at \$1.08-1.15, gizzards \$1.30-1.40, and wings at \$0.40-.60.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 12-JUL-99

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	117-119	118
MOSTLY		

ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT
JUNE	5 143.5	153.5	93	5.06
	12 153.7	154.2	100	5.04
	19 158.4	154.6	102	5.11
	26 161.4	154.6	104	5.05
JULY	3 162.0	154.9	105	5.02
	10 137.9	154.6	89	4.94
YEAR TO DATE	4125.8	4093.0	101	
JULY	17	155.4		
	24	155.7		

CALIFORNIA PLTRY SLTR UNDER FED. INSP W/E 10-Jul-99 IN THOUSANDS

Broilers 403 HD, 2,042 lbs., Light Hens 201 HD, 402 lbs., Heavy Hens 0 HD, 0 lbs.

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

	THOUSANDS				
W/E	7/17/99	7/10/99	%CHG	7/18/98	%CHG
Broilers	155,339	*136,199	+14	*145,775	+07
Cattle	709	620	+14	*659	+08
Hogs	1,898	1,578	+20	*1,845	+03
Under Federal Inspection					
* ACTUAL					

NATIONAL CANNER FOWL Prices were irregular. Demand was only fair as offerings were reported as fully adequate for trade needs. The undertone was generally steady on light canners, and about steady to steady on heavy canners.

**LIGHT CANNER HENS
(LINE RUN WITHOUT NECKS)**

25-26 MAJORITY

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

**LIGHT CANNER HENS
(LINE RUN WITHOUT NECKS)**

26.5-29 MAJORITY 26.5-27

**HEAVY CANNER HENS
(WITHOUT NECKS)**

33-40 MAJORITY 34-36

**HEAVY CANNER HENS
(WITHOUT NECKS)**

33-40 MAJORITY 36.5-37.5

EASTERN LIGHT Prices were generally unchanged. Demand continues to be light and unaggressive for ample offerings. There are some reports that increased numbers of light fowl are going to rendering plants. Undertone remains mixed and unsettled.

SOUTHEAST HEAVY HENS Sales were too few to report prices. Demand was at best moderate as offerings remain ample for processors needs. Schedules were usually normal for next week. Undertone was mixed and unsettled, but still mostly steady.

NORTH CENTRAL LIVE LIGHT HEN Prices were unchanged to .50 cent lower. Trading and demand was fair for the fully adequate to ample offerings. Trade sentiment steady to barely steady.

WEST COAST LIGHT Plants worked full schedules. Offerings exceeded available line time.

LIVE HENS

Cents per pound, generally for slaughter the following week.

<u>HEAVY</u>	<u>RANGE</u>	<u>MAJORITY</u>
Southeast Heavy	TFEWR	(1)
Southeast Heavy	TFEWR	(2)
f.o.b. plant	TFEWR	
South Central Heavy	TFEWR	(1)
<u>LIGHT</u>	<u>RANGE</u>	<u>MAJORITY</u>
Eastern Light	0-0	(1)
Eastern Light	TFEWR	(2)
So. Central Light	TFEWR	(2)
No. Central Light	TFEWR	(1)
No. Central Light	0-.5	(2) .5
(1) Buyer Loading	(2) Producer Loading	

(TFEWR) TOO FEW TO REPORT